

## Message Text

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PAGE 01     TEHRAN 12854 291350Z  
ACTION NEA-10

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UNCLAS TEHRAN 12854

E.O.11652: N/A  
TAGS: BEXP, USIRJC  
SUBJ: REZA PAHLAVI INDUSTRIAL COMPLEX: REQUEST  
      FOR AMERICAN PARTNERS IN JOINT VENTURES

REF: TEHRAN 5318

1. AS REPORTED REFTTEL GOI PLANS MAJOR INDUSTRIAL COMPLEX  
PRODUCING FIFTEEN SEPARATE PRODUCTS. FEASIBILITY STUDY  
FOR FIRST FOUR PLANTS NOW NEAR COMPLETION. REPRESENTA-  
TIVE OF REZA PAHLAVI INDUSTRIAL COMPLEX CONTACTED USIRJC  
OFFICER REQUESTING NAMES AND BACKGROUND INFORMATION OF  
US FIRMS INTERESTED IN ENTERING JOINT VENTURES FOR  
FOLLOWING PLANTS:

- 1) STRUCTURAL STEEL PLANT
- 2) FOUNDRY
- 3) FORGE
- 4) HEAVY MACHINERY

2. IN ALL CASES GOI INTERESTED IN US PARTNER WHO CAN  
PROVIDE TURN-KEY PRODUCTION FACILITIES AND MANAGEMENT  
ADVISORY PERSONNEL.

3. STRUCTURAL STEEL PLANT WILL PRODUCE PRIMARILY STEEL  
PRODUCTS AND HEAVY BUILDING AND CONSTRUCTION, STRUCTURAL  
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STEEL FOR BRIDGES, AND STEEL PLATE AND WELDING FACILITIES  
FOR HEAVY CONSTRUCTION. FOUNDRY AND FORGE SHOULD BE  
STANDARD WESTERN FACILITIES USING MOST MODERN AND  
ECONOMIC TECHNOLOGY AVAILABLE.

4. HEAVY MACHINERY PLANT WILL PRODUCE THE FOLLOWING

ITEMS:

1. TRUCKS, TRAILERS, AND BOGIES
2. POWER PRESSES
3. INJECTION MOVERS
4. STATIONARY PIPE STONE CRUSHING MACHINERY
5. RAILWAY CRANES
6. RAILWAY LOCOMOTIVE ENGINES
7. SHIPYARD CRANES
8. REVOLVING PIPE CEMENT TUBES
9. EDIBLE OIL FACTORY EQUIPMENT
10. SOAP FACTORY EQUIPMENT
11. HEAVY GEAR UNITS
12. A WIDE RANGE OF HEAVY CONSTRUCTION EQUIPMENT

5. IRAN VERSION OF FEASIBILITY STUDY CONDUCTED BY PADECO NOT YET COMPLETED. REZA PAHLAVI INDUSTRIAL COMPLEX REPRESENTATIVES INTERESTED IN DISCUSSING POSSIBILITY OF JOINT VENTURES IN AREAS DESCRIBED ABOVE PRIOR TO COMPLETION OF FEASIBILITY STUDY.

6. FIRMS INTERESTED IN DISCUSSING POSSIBILITY OF JOINT VENTURE SHOULD BE PREPARED TO DISCUSS FINANCING PACKAGE AS WELL.

7. INTERESTED FIRMS SHOULD CONTACT US EMBASSY TEHRAN THROUGH DEPARTMENTS OF STATE AND COMMERCE OR MAY WRITE DIRECTLY TO MR. FARHAD BADIE, REZA PAHLAVI INDUSTRIAL COMPLEX, GOLHAR BUILDING, JORDAN-WEST NAHID, NO. 81, TEHRAN.

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8. IN DISCUSSING REZA PAHLAVI INDUSTRIAL COMPLEX WITH EMBOFF MR. BADIE SHOWED SPECIAL INTEREST IN JOINT VENTURES WITH FIRMS HAVING THEIR HEADQUARTERS IN CALIFORNIA. EMBOFF EXPLAINED THAT MANY RESPECTABLE AND RELIABLE AMERICAN FIRMS HAVE OFFICES IN ONE OF THE OTHER 49 STATES. EMBASSY ASSUMES BADIE HAS BEEN APPOINTED TO SEEK OUT LIKELY FIRMS FOR JOINT VENTURES AND AUTHORIZED TO VISIT US TO DISCUSS JOINT VENTURE POSSIBILITIES. LIKE MOST CITIZENS OF IRAN, EMBASSY CERTAIN HE WOULD LIKE TO INCLUDE CALIFORNIA IN ITINERARY. FIRMS HAVING OFFICES, HEADQQUARTERS, PLANTS, ETC., IN CALIFORNIA SHOULD MENTION SAME IN REPLY.  
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